

## EXAMPLES OF HOW TO SEE YOUR *CAREER PATHWAY*

*This chart is for personal use so there is no right or wrong way to do it. This example is to show you how you can make an OUTLINE of a career map. You can break each step down even further and ask the questions: Who, What, When, Where, Why & How.*

CURRENT EXPERIENCE		EXPERIENCE IN 10 + YEARS	
Current Education & Work Experience	Current Skills	YOUR ROAD MAP	Experience
Enrolled for Fall entry at x,y,z college  MAJOR IN CIVIL ENGINEERING	Enrolling in college and getting accepted required smart research skills, persistent follow-up, persuasive interviewing skills, ability to follow instructions on applications.	For Civil Engineering and Urban Planning, <i>Education</i> is a must. You can do well with just a B.S. but a resume with Master's Degree on it will go to the top of a list and <i>should</i> increase your salary quicker.	<p><b>Education</b> Current Professional Engineering (PE) license in the state of Arizona.</p> <p>Master's Degree in Urban Planning from NYU Wagner, New York University.</p> <p>B.S. Civil Engineering From Arizona State University, dual degree in Urban Planning</p>
High School Graduate	Graduated with a 3.2 GPA which is extraordinary with circumstances of an 'at-risk' home life; managed attendance, homework, and a decent social life with a below average level of family support.	<p>To be a <b>great employee</b> who can get so many promotions as seen in the column to the right, you could do the following, listed in order of importance:</p> <ul style="list-style-type: none"> <li>-Get unpaid and eventually paid Internships.**</li> <li>-Get a mentor in your industry.</li> <li>-Read magazines about the industry.</li> <li>-Read books that high level supervisors would read at their level.</li> <li>-Join online or in-person groups for your industry.</li> <li>- Be flexible about the work you do as long as it's within the same industry with a path to get to your ideal career.</li> </ul>	<p><b>Work Planning &amp; Development Present:</b> <b>Associate Planner \$70,000</b> <b>City of Phoenix</b> -Assistant Planner 3 yrs. at \$55,000 1 yr. at \$45,000 1 yr. at \$37,000</p> <p><b>Work in School/ Master's</b> Paid Internship: City of New York Paid Internship: NYC.gov Website Spa Attendant: The Plaza Hotel</p> <p><b>Work in School/ Undergrad</b> Unpaid Internship: Foresight Technologies Server: Morton's Steakhouse, Scottsdale, AZ</p>
<b>Work</b>			
Movie Theatre: ticket sales, 1 year	Near perfect attendance record; excellent customer service skills; responsibilities included closing duties, cash register, and knowledge of movie plots, times and discounts; concession stand (required patience); and persistence to ask for a promotion and increased responsibilities.		

\*\* *MORE ON INTERNSHIPS!* They give you real world experience which teaches you:

- Behind the scenes knowledge about the company, the industry, the clients/consumers, the competitors, the internal or external politics, and the office culture.
  - If you do different internships at different companies you'll be able to see the similarities and differences among all of those factors listed above. HOWEVER, if you have the chance to have the same internship – and you like it – for a year or more then you should stick with that company and ask what it would take to become an employee.
- Real world mistakes that may not be foreseeable (or remembered) in a classroom.
- Conversations about clubs, magazines, people or other ways to gain knowledge that makes you a better employee than if you did not make this extra effort.
- Actual work experience which puts your resume to the top of pile, *sometimes* even faster than a Master's Degree.